

DELTATM

Business by Nature

Design &
Renovation

Business
Furniture

Business
Machines

Office
Sundries

Services &
Repairs

THE CORPORATE OVERVIEW



Business by Nature

Delta Business Solutions, with its tagline “**Business By Nature**” is clearly in its direction. We are the specialist of comprehensive business solutions you need for an ideal office set-up and concern about green element.

We always believe, a comfortable workplace will contribute to a positive working atmosphere, and hence resulting in higher quality productivity. Our sales consultants are focus on delivering value where **Product, Knowledge & Technical Support** are the key areas of concern. With 31 years of expertise, we boasted a proud history of supporting all kinds of business through a highly diversified product range and efficient customer support platform.

We are recognized for our consistent quality in designing and delivering innovative, practical business solutions that automate and enhance critical business functions. You can count on us in making new possibilities in your business.



To Be The Premier Name For Total Business Solutions - The Great Vision

Delta Business Solutions, since its inception in July, 1982, has firmly established itself as a significant leader in providing TOTAL BUSINESS SOLUTIONS.

In our leadership role, we are dedicated to offer the business community with innovative integrated solutions that will enhance business intelligence to continually creating exciting working ambience. Starting from a undersized workforce to an over 120-person workforce to date, we have now expanded ourselves to total of 8 offices, widely sited in major towns, namely Georgetown, Butterworth, Sungai Petani, Kulim, Alor Star & Kangar.



*O*ur aim is to offer you everything you need. As the leading business solutions provider, we provides Display Solutions (Plasma/Projector), Document Imaging Solutions, Consumables Supplies, Access Control & Attendance Solutions, Furniture & Workspace Solutions, PA Systems & Professional Audio Solutions, Smart Card Solutions, CCVE/CCTV Solutions, Communication Solutions, Payment & POS Solutions, Document Presentation Solutions, Mailing Solutions and Handling & Safety Storage Solutions.

We are an office automation provider with a difference as we build custom solutions tailor to customers' essentials.

Values To Move Us

It is particularly important for a company to be flexible & mobile. At Delta Business Solutions, we have set ourselves the highest standard of business conduct for all our activities and relationships with clientele, business associates and colleagues alike. Our company is built on the excellent performance, the qualification and the commitment to contribute to corporate success.

To Our Customers

We value good interaction with our customers and dedicated to EXCEED CUSTOMERS' REQUIREMENTS.

To Our Company

We take pride in our ability to meet TOTAL CUSTOMER SATISFACTION at all time.

To Our Employees

We provide ADVICE & SUPPORT to our employees whenever necessary . The success of the individuals and teams are perceived and appreciated within the company.

To Our Business Partners

We build robust affiliation with our indispensable business associates and value them as part of our family. We SHARE RESOURCES to continually perfecting our business solutions for our market.

To Our Success

We give our best to achieve optimum results and pursue only the HIGHEST QUALITY STANDARDS. We seek to stretch ourselves, excel and committed to help shape the future of the company.



Your One Integrated Source

Our key operational objective is to provide our customers with first quality office supplies. Our business idea is to be the ultimate one-stop supply to save customers' time and make products access simple. We embrace value in maintaining long-term customer relationship and response whenever possible to customers' needs.

We are specialized in providing bespoke integrated business solutions. We adopt a business philosophy to bring more values at less cost to our customers to ensure a 100% satisfaction.



Access Control & Attendance Solutions

We have comprehensive range of time attendance and door access system that easily adaptable to a wide variety of customer specifications. From single to complete integrated biometric hardware & software system to manage the workforce activities, Delta has a solution that right for your business.



FINGERTEC
FINGERTEC MASTER DEALER



**Ronald
Jack**

CCVE/CCTV Solutions

Whatever you need, we could design a CCVE/CCTV system just right for you! Our support starts from the specification all the way through to commissioning and maintaining the system.



Mobile Phone Monitoring

Panasonic

PANASONIC BUSINESS PARTNER
& AUTHORISED SERVICE DEALER

Communication Solutions

For your business to remain competitive, your communication solution needs to adapt rapidly with you. If you wish to outgrow your existing system, you don't have to buy a whole new solution, as we are here to provide you flexible upgrade to a digital-enhanced and high capacity solution whilst be cost-effective. Call us now and see how could we get your messages across.

AVAYA

Tier Two Partner For Avaya



Panasonic

PANASONIC BUSINESS PARTNER & AUTHORISED SERVICE DEALER



SHARP

SHARP PLATINUM DEALER & AUTHORISED SERVICE DEALER

Consumable Supplies

We supply only genuine consumables for printer, fax machine and copier. Order from us with total peace of mind



Display Solutions

From presentations, video conferencing to in-store display, we have great ranges of plasma displays & DLP or LCD projector choices that offer exceptional image quality & versatility. The latest series features variety of connection options provide greater connection options and multi-screen display conveniences. Call us now to see how our display technology tailored to your professional use.



Panasonic



PANASONIC PANA BIZ SPECIALIST & AUTHORISED
SERVICE DEALER

Document Imaging Solutions

Document imaging refers to the capability to take a paper document and transform it into a digital image for storage & retrieval. We offer a complete line of document imaging solutions from internationally certified imaging providers. We have maintained highly competent staff to provide full installation, training and technical support for our customers. Call us for demo and share more on our bundled package of on-site maintenance and services.



Value Page Partner
& Authorised Service
Dealer for HP



Panasonic

PANASONIC BUSINESS
PARTNER & AUTHORISED
SERVICE DEALER



SHARP

SHARP PLATINUM
DEALER & AUTHORISED
SERVICE DEALER



Canon

30 Years Sale And
Service Canon
Copiers



SAMSUNG

SAMSUNG AUTHORISED
PREMIUM OA PARTNER
AND SERVICE DEALER



THE DOCUMENT COMPANY

FUJI XEROX

FUJI XEROX
AUTHORISED
PREFERRED DEALER

Document Presentation Solutions

Today's ever-changing business environment requires effective communication and quick decision making tools. We supply the leading electronic meeting boards that offering cost effective and real-time conference solution.

Investing in a binding machine and document laminator will turn your printed materials for your customers into professional-looking presentation that will give your business the edge. We are an established retailer in providing wide range and quality binding machines and laminator with unrivalled customer service. Call us now and we will be able to guide towards the right choice for your particular needs.



ibico®

Exclusive Dealer for Ibico

Furniture & Workplace Solutions

Office renovation is a necessary business endeavor to keep up with infrastructure needs and provide aesthetically pleasing settings for customers. At Delta, we customize modern office system that matches your working style. We have a skilled designing team who are highly experienced on office upgrades and renovations, new office set-up, commercial and system design. Any design & mechanism, it is all possible with Delta. Call our D&R team at +604 226 1600 or 012-416 0282

Creativity



Finishes



Furniture

Design



Space

We are committed and designed for unparalleled flexibility, versatility, functionality, elegance and comfort:

- ▮ Open-Plan System
- ▮ Tailor-Made Furniture
- ▮ Carpet & Wall Covering
- ▮ Blinds & Curtains
- ▮ Suspended Ceiling
- ▮ Gypsum Board Partition,
- ▮ Electric & Computer Cabling
- ▮ Raised Access Floor Systems
- ▮ Card Access System

Handling & Safety Storage Solutions

We work closely with our customers to ensure maximum safety & effective of our storage racking system. We offer vast selections of heavy to light racking system requirements - everything you want for home use, office, shop, factory & warehouse. To be an instrumental player in the storage solution business, we bound to offer choices of quality, efficient & cost effective racking system.




We have extensive range of high quality, high security, purpose-built safes to meet the most stringent international standards. Contact us and let our storage expert help with all your security needs.



Mailing Solutions

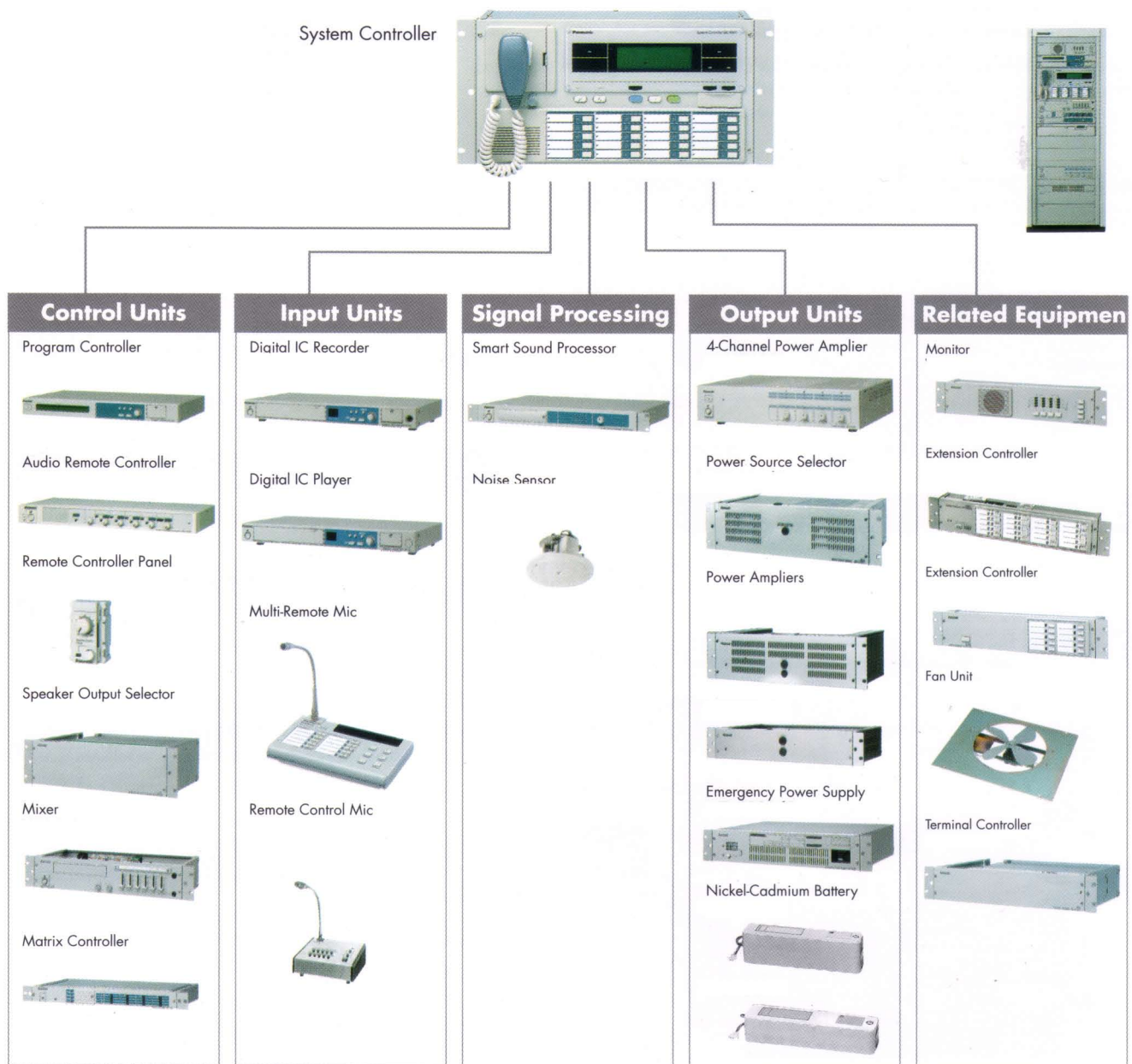
We are specialist in supplying postal franking machine, electronic postal scales, folding & inserting equipments. With over 29 years in the industry, we able to advise and supply equipment impartially to ensure your requirements are met. The innovative range of products we offer are continually being updated to encompass the growing market for document handling and mailing management. Contact us for further information and demo at complimentary basis



 **Pitney Bowes**
Exclusive Dealer
for Pitney Bowes

PA Systems & Professional Audio Solutions

No matter how your site or business operates, we have solutions for all your audio needs. We are experienced in providing total system support for every public address requirements and applications. Please call us to discuss your sound requirements and we shall provide you a full turnkey package, including design and installation.



Panasonic

PANASONIC BUSINESS PARTNER & AUTHORISED SERVICE DEALER

Payment & POS Solutions

Let us help you to revolutionize your business - with a flexible, affordable, solution-designed payment gateways. We have everything from cash register, traditional point-of-sale terminal, and now to a computer-based system that delivers a complete store management solution with greater information security, speed of transactions, and more flexible payment options. Call us now and let us help you to realize your full business potential.



Smart Card Solutions













We provide employee ID smart card functions as well as IT security device for digital identification and authentication. It is a solution that allows organizations to converge user identification and improve facility & IT security by integrating processes and back-end systems. With an experience of integrating smart cards based on diverse technologies, we can extend you right consultancy in finding technology or cards to meet your requirements and deliver appropriate customized solution to your business needs.





Our Strategic Brand Partners

Doing business in the 21st century is about much more than just great products. It is about great principal-channel relationships that makes us special.

AVAYA	Tier Two Partner
 Avio	Master Dealer
 Canon	Authorised M Premium Partner
 EOM Systems	Exclusive Dealer
FINGERTEC	Master Dealer
FUJI XEROX 	Preferred Dealer
HITACHI	Master Dealer
 hp	Value Page Partner & Authorised OA Resellers
HSM	Exclusive Dealer
 ibico	Exclusive Dealer
intersit	Exclusive Dealer
MATIC	Exclusive Dealer
 MERRYFAIR	Exclusive Dealer
Panasonic	Premier Partner And Authorised Service Dealer
 SAMSUNG	Authorised Premium OA Partner And Service Dealer
 SI	Exclusive Dealer
SANYO	Master Dealer
SHARP	Platinum Dealer & Authorised Service Dealer
 Spira	Exclusive Dealer
 TA SYSTEM OFFICE	Exclusive Business Partner
TAXAN	Master Dealer
 WILLY OFFICE SOLUTION	Exclusive Dealer
WYSEN OFFICE ENVIRONMENT	Exclusive Dealer



Our Best Customer Experience

We have striven to maintain our enviable status for honesty & reliability. These have gained us a fantastic reputation and large customer base across the northern region of Peninsular Malaysia. And now, we are even expanding to nation wide delivery.

FIRST SOLAR (M) SDN BHD.	
AGILENT TECHNOLOGIES (M) SDN. BHD.	
ASE ELECTRONICS (M) SDN. BHD.	
JABATAN PENGAIRAN DAN SALIRAN PULAU PINANG.	
DELL ASIA PACIFIC SDN. BHD.	
FAIRCHILD SEMICONDUCTOR (M) SDN. BHD.	
ISLAND HOSPITAL	
JABATAN KASTAM & EKSAIS	
JABIL CIRCUIT SDN. BHD.	
MAJLIS PERBANDARAN PULAU PINANG	
INFINEON TECHNOLOGIES (KULIM) SDN. BHD.	
PENANG MEDICAL COLLEGE	
PENANG SEAGATE INDUSTRIES SDN. BHD.	
PERBADANAN PIHAK BEKALAN AIR	
SHARP-ROXY CORPORATION (M) SDN. BHD.	
SILTERRA MALAYSIA SDN. BHD.	
SMCI GLOBETRONICS SDN. BHD.	
STEC TECHNOLOGY SDN. BHD.	
ZHULIAN CORPORATION BHD.	
UNIVERSITY UTARA MALAYSIA	
RYCO HYDRAULICS SDN. BHD.	
AmBank GROUP	
THE ONE ACADEMY PENANG	
HARD ROCK HOTEL PENANG	
SHANGRI-LA'S RASA SAYANG RESORT & SPA PENANG	
INNATE SYNERGY S/B	
NATIONAL INSTRUMENTS (M) S/B	



Contact Us

At DELTA, we strive to provide you with the highest satisfaction possible on our products and services. Rest assured that our well-trained technical support team is committed to giving you top quality customer service. You already own the best solution. Now benefit from the best support!

TELECOMMUNICATION SYSTEMS

*Key Phone & PABX System *Auto Attendant & Call Billing System
*Video Conferencing System *Walkie-Talkie *Cordless & Answering Machine

OFFICE MACHINES

*Calculator *Typewriter *Facsimile *Multifunction Copier *Labelling Machine
*Laminator *Checkwriter *Franking Machine *Binding Machine *Paper Shredder
*Cash Register *Coin & Note Counting Machine *Water Dispenser
*Manual & Computerised Attendance Time Recorder System
*Time Stamp Machine *Watchman's Clock *Door Access Control System

AUDIO VISUAL SYSTEMS

*Overhead Projector *Direct Projector *Multimedia Projector *Slide Projector
*Projector Screen *Video Imager *Electronic Whiteboard *Laser Pointer
*Integrated Rostrum *Wireless Microphone System *PA System *CCTV System

Your Neighbourhood Premier OA Provider

DELTA^{extra}

Gembira Parade, Green Lane

18-01-01, Lorong Delima 1, 11600
Pulau Pinang.

HP: 012-425 7600

Tel: 04-656 0800 Fax: 04-659 1300

Mon-Fri : 10.00am - 9.00pm

Sat-Sun : 10.00am - 6.00pm

Bishop Street (HQ)

78 & 80 Lebuah Bishop, 10200
Pulau Pinang.

HP: 012-473 8600

Tel: 04-262 2600

Fax: 04-261 7275

Mon-Fri : 8.30am - 6.00pm

Burmah Road

203, Jalan Burma, 10050
Pulau Pinang.

HP: 012-473 5600

Tel: 04-226 1600

Fax: 04-227 1600

Mon-Fri : 8.30am - 5.30pm

Sat : 9.00am - 5.00pm

Butterworth

24, 26 & 28, Jln. Perai Jaya 3,
Bandar Perai Jaya, 13600
Seberang Perai Tengah.

HP: 012-401 1401

Tel: 04-399 9800 Fax: 04-390 9000

Mon-Fri : 8.30am - 5.30pm

Sat : 8.30am - 1.00pm

Alor Star

743-A, Lebuhraya Darulaman, 05100
Alor Star, Kedah

HP: 012-426 7600

Tel: 04-730 2700

Fax: 04-730 3700

Sun-Thu : 8.30am - 6.00pm

Sungai Petani

15-J & K, Jalan Bakar Arang,
08000 Sungai Petani, Kedah.

HP: 012-489 6600

Tel: 04-422 3000

Fax: 04-421 8290

Mon-Fri : 8.30am - 6.00pm

Kulim

159 & 160, Jln. Kilang Lama,
Pusat Perniagaan Putra,
09000 Kulim, Kedah.

HP: 012-401 1401

Tel: 04-495 0500 Fax: 04-495 1053

Mon-Fri : 8.30am - 6.00pm

Kangar

276 & 278, G. Floor, Jalan Kangar
-Alor Star 01000 Kangar, Perlis.

HP: 012-426 7600

Tel: 04-976 7000

Fax: 04-977 0100

Mon-Fri : 8.30am - 6.00pm



Sales Hotline
1300-88-0188



Service Hotline
1300-88-1988



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www.facebook.com/deltabusinesssolutions



Sales Enquiry :
sales@deltaonline.com.my